#### Brand Strategy and Guideline



#### Brand strategy

Our brand strategy is at the heart of everything we do. It summarises what we believe and why we exist.

# Transform the way people see and experience the world

Our mission defines why Lenskart exists. This simple message drives everything we do and underpins all of our decisions as a brand.

- · We want to retain and elevate our transformative spirit.
- · We're trying to transform an industry.
- · We rated this as most important out of transformation, inspiration, exploration

# Transform the way people see and experience the world

The way = 'the conduit'

Through experiences, through access to products and advice, through care.

## Transform the way people see and experience the world

Our mission defines why Lenskart exists. This simple message drives everything we do and underpins all of our decisions as a brand.

# Transform the way people see and experience the world

Experience is the physical transformation – it represents your ability to do more than you were able to before. To experience the world without limitations or barriers. To do more, be more.

## Transform the way people see and experience the world

A bigger aspiration. To be able to see and experience life more than before.

#### Behaviours

This is how we bring our purpose to life. It's how we action our brand on a daily basis.

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# Sense of Play

An eyewear company doesn't have to be clinical

### Agile Minds & Swift Actions

Keeping our fingers, thumbs, and eyes on the pulse

#### Behaviours

This is how we bring our purpose to life. It's how we action our brand on a daily basis.

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#### Agile Minds & Swift Actions

Keeping our fingers, thumbs, and eyes on the pulse

### Obsessive Dedication

We love what we do and we are committed to do it well

#### Behaviours

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. . .

# Obsessive Dedication

We love what we do and we are committed to do it well

Our proposition is our foundational concept that highlights what makes Lenskart unique. It's what makes us stand out from our competitors.

# We deliver eyewear experiences for everyone and every purpose

#### Creative platform

Our creative platform is a concept that separates us from the competition.



